# CG Asset Management

CG Absolute Return Fund

August 2024



### Disclaimer

CG Asset Management Limited ("CGAM") is authorised and regulated by the Financial Conduct Authority to carry on regulated activities in the United Kingdom.

The information contained in this Document has been prepared by and is the sole copyright of CGAM.

No representation is being made that the Fund or any other fund or account will or are likely to achieve profits or losses similar to those shown and, as with any investment, there is a possibility of profit as well as the risk of loss. Past performance is not indicative of future results.

The information contained in this Document is not investment, tax, accounting or legal advice and does not take into consideration the investment objectives, financial situation or particular needs of the recipient. Investing entails certain risks, including the possible loss of the entire principal amount invested. The recipient of this Document should seek its own financial, tax, accounting and legal advice in connection with any proposed investment.

No representation or warranty is made or given by CGAM or any of its members, officers, employees or affiliates as to the accuracy, completeness or fairness of the information contained in this Document. No responsibility or liability is accepted for any such information. The information in this Document has not been independently verified and is subject at all times to the conditions, caveats and limitations described in this Document. All opinions, projections and estimates constitute the judgment of CGAM as of the date of this Document and are subject to change without notice. The delivery of this Document at any time subsequent to the date of this Document will not under any circumstances create an implication that the information contained herein is correct as of any time subsequent to such date. No reliance may be placed for any purpose whatsoever on the information contained in this Document or on its completeness. Any risk guidelines referred to herein are internal risk guidelines and are subject to change by CGAM without notice to investors.

This Document is not intended to be distributed in any jurisdiction where such distribution is not permitted by the local law. Without prejudice to the generality of the foregoing, this document is not intended, and should not be construed as, marketing of any alternative investment fund for the purposes of any legislation implementing EU Directive 2011/61/EU on Alternative Investment Fund Managers in any member state of the EEA.

The information contained in this Document has not been approved by the UK Financial Conduct Authority or any other regulatory authority, nor has any regulatory authority passed upon the accuracy or adequacy of this Document.



## CG Absolute Return Fund

Overview



## CG Absolute Return Fund Overview

#### **Investment Objective**



- Simple low-cost approach, no gearing, no short selling
- The fund is actively managed, without reference to a benchmark

#### **Fees and Structure**



- Size: £950m (launched in May 2016)
- Management Fee: 0.35% | Total Expense Ratio: 0.44%
- Daily priced Irish UCITS

#### **Investor Profile**

#### The fund has a broad range of investors who typically exhibit the following characteristics:

- A long-term investment horizon
- An aversion to significant short-term losses
- A desire to generate returns that outpace inflation over the long term
- A focus on GBP-denominated returns



<b>2001</b> Founded	Founded in 2001 by Peter Spiller, former Chief Investment Officer and Chief Strategist of Cazenove
<b>£3.3bn</b> AUM	£3.3bn in assets under management
<b>2</b> Strategies	Manages two strategies, absolute return and real return, across five funds
<b>14</b> Employees	Team of 14, based in London
<b>262x</b> Return	Low-cost offering, with fee reductions regularly reviewed
<b>2</b> Down Years	Capital Gearing Trust ("CGT") has returned 262x since 1982, with only two down years



What makes us different?	What does that mean for our clients?
The firm's founding principles	<ol> <li>The client comes first</li> <li>Don't be greedy</li> <li>Have fun</li> </ol>
	<ul> <li>In turn these principles mean that:</li> <li>We have and will close funds to protect investors</li> <li>We continuously strive to lower fees, even on closed funds</li> <li>We have low staff turnover</li> </ul>
Employee owned	



- Majority owned by an Employee Ownership Trust, which means we will remain independent
- All portfolio managers are significant shareholders in CGAM

#### The right incentives

- A significant majority of our own capital is invested in our funds
- Our interests are directly aligned with those of our clients



### **Overview CGAM Team**



**Peter Spiller** Co - Chief Investment Officer



Hassan Raza, CFA Portfolio Manager



Sophia Sednaoui Head of Investor Relations



**Investments & IR** 

**Alastair Laing** CEO, Fund Manager



**Emma Moriarty** Portfolio Manager



**Katie Forbes** Head of Investor Relations of CGT



**Chris Clothier** Co - Chief Investment Officer



Jock Henderson Investment Analyst





Jason Barlow Senior Operations Manager



Prath Ketheeswaran **Operations** Apprentice







**Richard Goody** Senior Compliance Officer



**Sindy Somander** Finance & Reporting Manager





Lydia Groves

**Chris Taylor** 

Officer

**Chief Operations** 

Finn Chief Morale Officer







Past performance is not indicative of future results CG Asset Management Limited is authorised and regulated by the Financial Conduct Authority © 2024

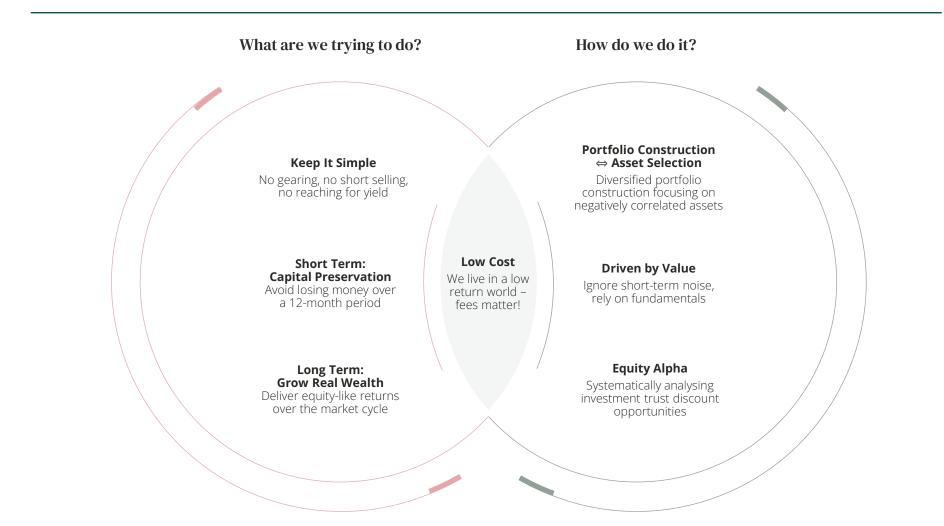
## **Investment Process**

CG Absolute Return Fund



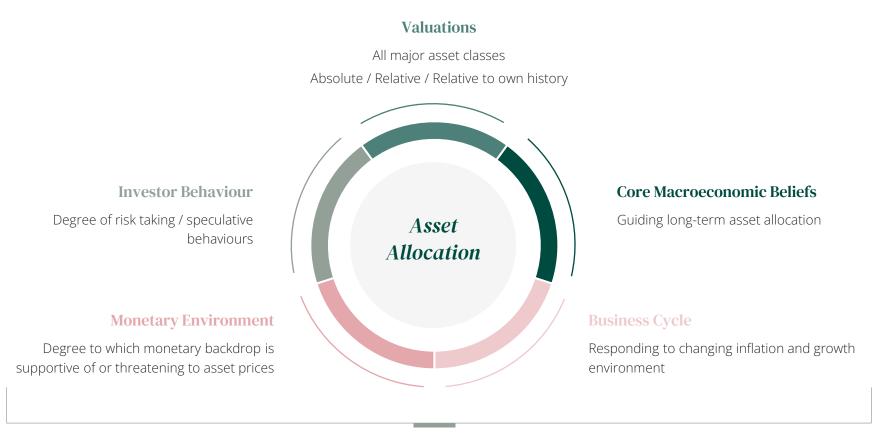
#### **Investment Process**

## Principles





## 5 inputs drive our asset allocation, underpinned by a focus on duration



#### Duration

Keep duration short where values are poor and vice versa



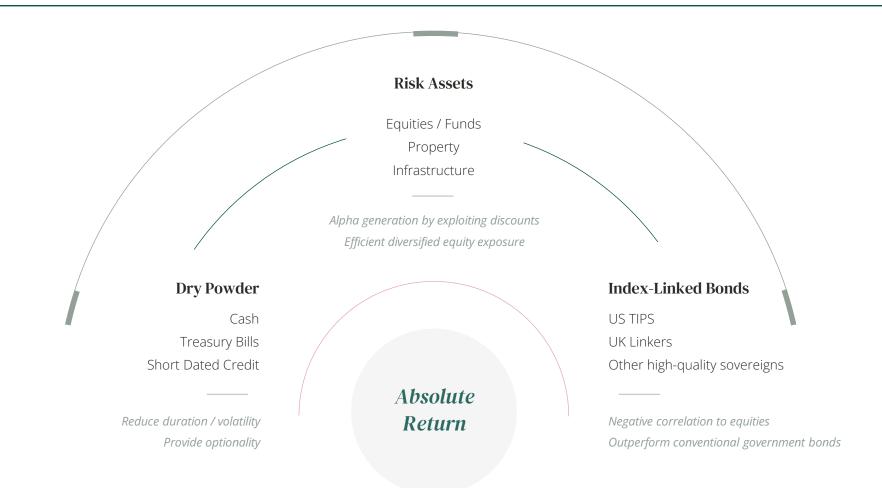
#### **Investment Process**

## Dynamic asset allocation that responds to the business cycle





## **3 Core Asset Allocation Pillars**





## Index-Linked bonds are a fundamental component of our asset allocation

#### Protection against financial repression

Only asset that we believe is likely to deliver protection

#### Negative correlation with risk assets

Particularly overseas against sterling denominated risk assets

#### Historic outperformance vs nominal bonds

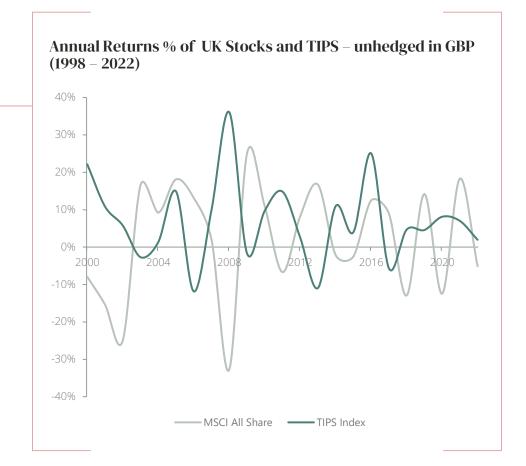
Such outperformance is likely to persist into the future

#### Inflation as greatest risk to investor wealth

Against which equities are only a partial hedge

#### Significant risk of inflation persistence

The historical record does not support a swift return to the target





## CG Absolute Return Fund

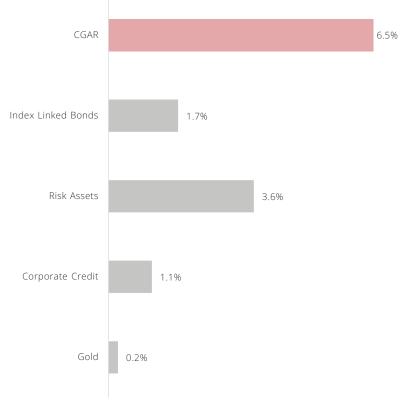
Positioning and Returns



### *Positioning and Returns* **Positioning is defensive, with a focus on inflation protection**



#### Contribution by Asset Class LTM August 2024<sup>1</sup>



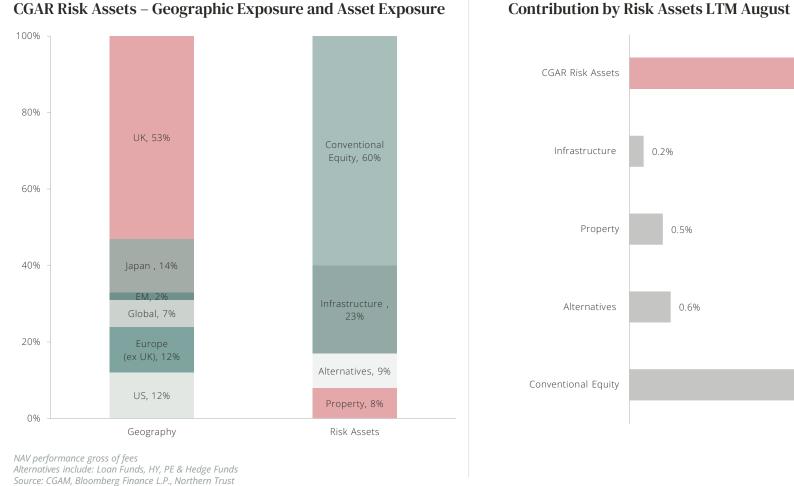
1) Performance net of fees

Source: CGAM, Bloomberg Finance L.P., Northern Trust

**CGAR Asset Allocation August 2024** 



## Risk Assets - Infrastructure faced headwinds in the year



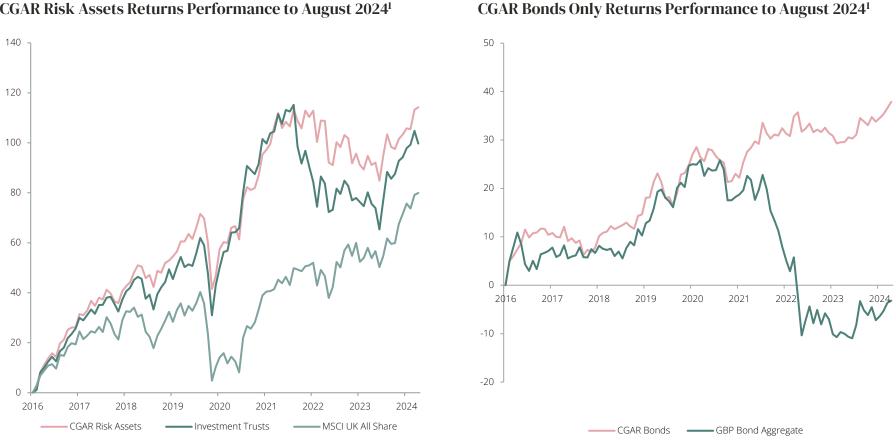
#### **Contribution by Risk Assets LTM August 2024**

cgam

2.3%

3.6%

## Both equity and bond portfolios have contributed to outperformance



#### CGAR Risk Assets Returns Performance to August 2024<sup>1</sup>

1.Risk Assets include equities, property, alternatives and gold. Bonds include credit and sovereign bonds (excluding T-Bills and cash) Source: Bloomberg Finance L.P., Northern Trust



### CGAR has outperformed comparators on an absolute and risk adjusted basis

CGAR vs. Comparators: Total Returns (since inception) to August 2024<sup>1</sup>

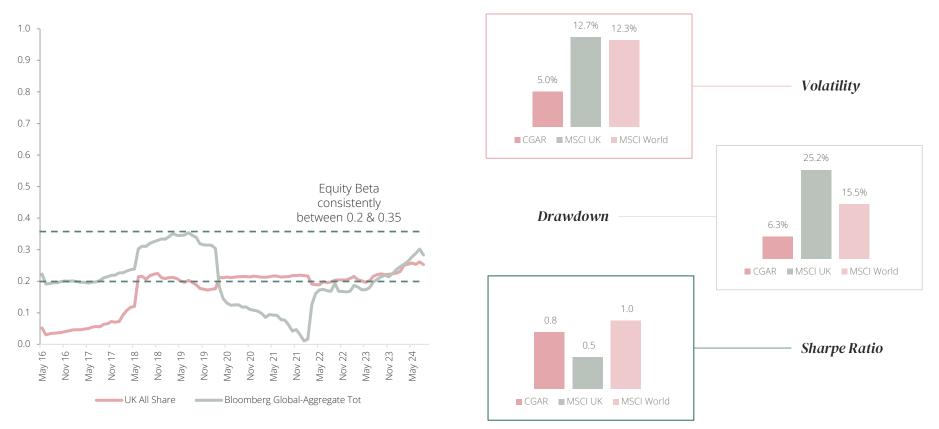


1. The MSCI PIMFA (Private Investor Conservative Index) aims to represent the investment strategy of a UK private client adopting a conservative approach to their investment Source: Bloomberg Finance L.P., Northern Trust



## Returns have come with low correlation to equity & bond markets, and excellent risk adjusted performance

Sharpe Ratio & Volatility (%) vs. Major Indices

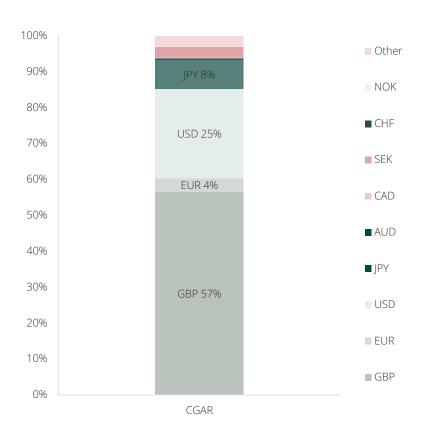


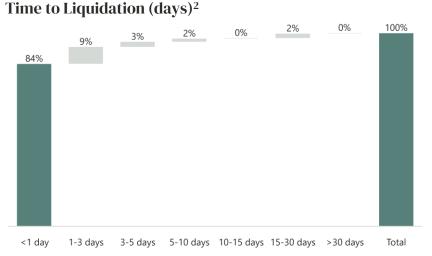
Source: Bloomberg Finance L.P, risk statistics per Bloomberg standard definitions



## Currency exposure and liquidity are actively managed

Currency Exposure<sup>1</sup>





#### **Duration and Yield<sup>3</sup>**

	Weight	Duration (Yrs)	Yield (%)	Rating <sup>4</sup>
Cash & Tbills	27%	0.3	2.9	A-
I/L Bonds	32%	7.7	3.9 / 1.4	AAA
Corp. Bonds	7%	2.0	6.3	BBB+
Risk Assets (HY)	1%	1.7	10.5	BB-
Risk Assets (Other)	33%	n.a	4.8	n.a.
CGAR	100%	4.0	3.8	A-

1. Currency exposure is estimated using CGAM look through analysis of Bloomberg, Numis and Company data

2. Assumes 25% average daily volume participation rate

3. Duration refers to Option Adjusted Duration, Yield refers to yield to maturity for fixed income with real yield also shown for index-linked and dividend yield for other risk assets which excludes high yield bonds

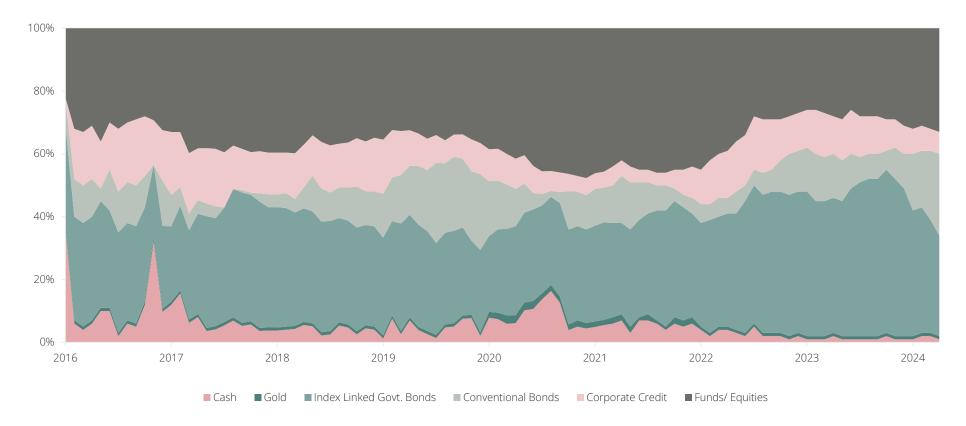
4. Bloomberg composite rating, Moody's weighted average rating for Cash & T-Bills



CG Asset Management Limited is authorised and regulated by the Financial Conduct Authority © 2024.

# Changes to asset allocation tend to be modest over the short term but can be fundamental over the long term

#### CGAR Asset Allocation – 2016 to 2024



Source: CGAM, Bloomberg Finance L.P., Northern Trust.



# Positioning and Returns Top Equity and Bond Holdings

#### **Top 10 Equity Holdings**

Asset	Weight
iShares MSCI Japan ESG Screened	3.5%
Vanguard FTSE 100 ETF	2.4%
iShares FTSE 250 ETF	2.0%
SPDR MSCI Europe Energy ETF	1.6%
iShares FTSE 100 ETF	1.4%
North Atlantic Small Companies	1.2%
Wisdomtree Physical Swiss Gold	1.1%
International Public Partnership	1.1%
HICL Infrastructure	1.0%
3I Infrastructure	1.0%
	16.3%

#### **Top 10 Bond Holdings**

Asset	Weight
UKTB 0.00% 06/01/25	3.2%
UKTB 0.00% 28/04/25	3.0%
UK I/L 1.25% 22/11/27	2.8%
JGB 0.10% 20/12/24	2.5%
UK I/L 0.125% 10/08/28	2.5%
US I/L 0.125% 15/10/26	2.4%
US I/L 0.125% 15/07/26	1.9%
JTDB 0.00% 10/02/25	1.6%
US I/L 0.125% 15/04/27	1.6%
UK I/L 0.125% 22/03/29	1.5%
	23.0%

Source: CGAM, Northern Trust



## **Current Focus Areas**



# $(\mathbf{F})$

#### **Real Interest Rates**

Developed market issuers offering risk free inflation beating returns

US TIPS are offering attractive real yields

UK index-linked are offering an attractive opportunity for portfolio construction

#### **Japanese Equities**

The Yen is offering exceptional value, making Japanese corporates highly competitive and driving strong earnings growth 

#### **Investment Trusts**

Average discounts have widened to levels last seen since the financial crisis and there is scope for active engagement with boards

#### Infrastructure

ĥĨ

Defensively positioned infrastructure assets with inflation linked cashflows are offering attractive real returns



## CG Absolute Return Fund

Approach to Responsible Investing



## The principles underpinning our approach to responsible investment

#### Be honest

No greenwashing, no PR-led initiatives, no jargon. We believe in an accurate presentation of our activities not a marketing campaign.

#### One firm, one rule

Our standards apply to all the funds we advise. We do not have ethical and by implication unethical funds.

#### Ethics, not mathematics

There is no formula that can be applied in a uniform way to every situation. We emphasise judgement over simplistic third party ESG scoring systems.

#### Don't disinvest, engage

When investors have the influence to effect change, it is most valuable to encourage positive transition rather than engage in blanket disinvestment.

#### Targeted

As a small firm, we must focus our efforts where they will have the most impact, rather than taking a generalist approach.

#### Driven by governance

Investors have multiple direct mechanisms to influence governance, so we primarily focus on governance even when the ultimate objective is positive social or environmental change.

#### Integration, not separation

The entire team is collectively responsible for stewardship activities, with the ultimate responsibility lying with the chief executive. We do not have a standalone responsible investment team.

#### Act, with humility

Every action results in both intended and unintended consequences. Reflect deeply on the risk that good intentions can lead to unintended negative outcomes.



#### 1. Direct Government Securities

A majority of the assets held by the funds are invested in direct holdings of securities issues by governments including bonds, bills and cash. As our capacity to influence governments is extremely limited, our primary approach is to exclude sovereigns that do not maintain high ESG standards.

In order to help access these criteria we consider indices compiled by a range of NGOs and require sovereigns, at a minimum, to achieve strong rankings in at least four out of five of these criteria. In addition to using third party indices we also overlay our own subjective assessments which typically leads to material additional exclusions.

Index	Criteria
World Bank governance effectiveness index	Top quartile
World press freedom index	Good or satisfactory
Global freedom score	Free rating
UN human development index	Very high human development rank
Net zero by 2025 statement	Statement of intent by 2050 or earlier

#### 2. Direct Corporate Credit and Preference Shares

The funds hold small quantities of direct credit and preference share holdings issues by corporate issuers. Given our small participation in the market and therefore limited influence, our primary approach is to exclude corporate issuers who are primarily engaged in the following activities:

Exclusion Area	Exclusion sub-Area	Threshold
Controversial weapons	Anti-personnel mines, cluster munitions, chemical weapons	0%
Tobacco	Manufacture or marketing	<5%
Thermal Coal	Coal mining or coal-based energy production	<5%
Oil sands or arctic drilling	Production	<5%
Gambling	Services	<5%
Adult entertainment	Production or broadcasting	<5%
Firearms	Manufacture	<5%
Predatory lending	Services	<5%



## ESG integration by asset class

## 3. Listed Closed-Ended Funds, Investment Trust, REITs and Property Companies

CGAM has a long history of active engagement in the London market for listed closed ended funds and other collective investment companies including REITs. In this priority area for engagement we seek to achieve positive transition so do not employ systematic exclusions.

Listed investment companies are fundamentally different to operating companies and typically have the following features:

- They hold a broad portfolio of securities on behalf of their shareholders;
- External investment managers rather than executive management teams;
- No employees or customers; and
- Have a board of directors to represent shareholder interests and concerns.

Given the prominent role that directors play in investment companies CGAM frequently undertakes activities that aim to influence boards and ultimately improve governance. The techniques employed vary based on the specific scenario but include those listed here (see box).

As well as engagement in the sector, CGAM places particular weight on providing primary capital to high impact investment companies with an environmental or social focus. In our assessment by providing primary capital, via IPO sponsorship or follow on fund raisings, investors have a greater impact than by simply trading securities in the secondary market.

Activist Engagement Technique	Frequency of Employment
Management Engagement	Continuous
Board Engagement	Continuous
Shareholder co-ordination	Frequent
Voting against significant resolutions	Frequent
Raising ESG matters in fund reporting	Frequent
Amplification through press engagement	Periodic
Replacing directors to improve governance	Periodic
Publishing open letters	Periodic
Publishing research incorporating ESG views	Periodic
Threatening to requisitioning meetings	Periodic

#### 4. Exchange Traded Funds ('ETFs')

Funds advised by CGAM hold relatively small quantities of exchange traded funds. ETFs are listed collective funds which typically track an index and provide low cost, efficient access to a broad portfolios of securities. CGAM does engage directly with our approved panel of ETF providers to encourage improved stewardship standards. However our capacity for effective engagement is limited, we therefore consider exclusions where there are suitable ETFs available. Typically this is via ESG screened ETFs which is a dynamic and growing sector. The programme of identifying and conducting due diligence on these products is ongoing.



IR@cgasset.com +44 20 3906 1643 20 King Street, London, EC2V 8EG

www.cgasset.com

